



Inland Southern California  
Higher Education/Healthcare Industry  
***Convergence Group***  
**Letter of Support & Agreement**

High-level health industry executives and K-20 educators have united to form a super-regional consortium known as the Convergence Group. The Convergence Group is a collaborative partnership of health service educators, providers, associations, and payers who actively support the education, training, and placement of demographically diverse health service providers to meet the growing health and economic needs within the Inland Region of Southern California.

Through its work, the Convergence Group will create collaborative community relationships, policies and structures to enhance the health and economic wellbeing of the Inland Region of Southern California by facilitating the local education and placement of health service providers.

- The Inland Coalition and IEEP will be responsive to the immediate and long term healthcare work force needs of the region and your organization
- Initial investment per institution is a minimum of \$1,000 per year for up to three years

This ***Letter of Support & Agreement*** codifies the understanding between the Convergence Group and **(X Organization)**, and the commitment of both parties to work together to accomplish strategic outcomes for the advancement of the Inland Southern California region.

**Convergence Group Infrastructure**

The Convergence Group is convened by the ***Inland Coalition*** and the ***Inland Empire Economic Partnership***. Both organizations are fully committed to the success of group, and will act in concert to achieve the goals of the group.

The Inland Coalition, through Reach Out, is the fiscal agent for the Convergence Group and works to build the full network of pipeline support and infrastructure needed to align health professions education, workforce, and innovation. The Inland Empire Economic Partnership is the region's voice for business and quality of life in our region.

**The Convergence Group and (X Organization) agree as follows:**

- I. Foster a spirit of collaboration and cooperation between leaders of education and health.
- II. Focus on outcomes and goals that will yield the greatest impact in addressing the region's health needs, and the economic opportunities of high wage health professions.
- III. Initial investment per institution is a minimum of \$1,000 per year for up to three years (an invoice will be sent upon receipt of the signed agreement).
- IV. Provide additional support to the Convergence via paid and/or unpaid internships benefiting the goals of the group, host convenings, provide sponsorships and contribute direct dollar funding as able.
- V. Collaborate on grant funding.



- VI. **(Name, Title)** will represent **(X Organization)** to the Convergence Group, and will attend the three meetings of the Group each year; and agrees to participate in, or appoint his/her appropriate institutional colleagues and/or his/her substitutes to participate in the necessary work groups and/or subcommittees to accomplish the goals and outcomes of the group.

**The Inland Coalition and Inland Empire Economic Partnership agree to provide the following infrastructure support:**

- I. Provide neutral infrastructure and skilled staff to both convene the partners and propel activity.
- II. Ensure consistent articulation of the Convergence partners' common, shared vision for change.
- III. Coordinate efficient partnerships to further Convergence work.
- IV. Collaborate on high-priority regional grants.
- V. Evaluation: Collect data and measure results consistently for all projects.

**The Convergence Partners have identified the following Top 5 Priorities as the areas that will comprise the work of the Convergence Group over the next 5 years.**

1. Build a health workforce intelligence system that provides the foundation for gap/shortage/overage tracking, as well as 5-year forecasting. System will also include monitoring of emerging and future health professions.
2. Adopt internal policies among employers to recruit locally, and to provide priority hiring of qualified regionally-sourced applicants.
3. Develop articulation agreements among K-20 institutions to share courses and human capital.
4. Develop a "Homegrown Workforce" campaign that encourages students/residents to train and practice in the region.
5. Focus on diversity and linguistically and culturally proficient students.

**(X Organization) agrees to support the work of the Convergence Group, and the conveners of the Converge Group agree to support (X Organization) in attaining the mutually beneficial goals and outcomes as described in the foregoing document.**

***Signed:***

**(X Organization President or Provost or CEO)**

***Signed:***

The Convergence Group

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(Typed Name)  
(Title)

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Diana Fox  
Chair, Inland Coalition  
Executive Director, Reach Out