

## IMMEDIATE NEED REQUEST 2023-24

Requested by: Human Resources						
		Date to VP: 9/28/2023				
Location	(Fill-in)	Reviewed By (Signature):				
Department or Unit:	Human Resources	Date to Cabinet: 10/03/2023				
Division:		Outcome:				
Vice President:	Sokha Song <i>Sokha Song</i>					
Budget Request(s)	Justification for Request(s)		Funds Requested **		Funding	
(List in Priority Order)	An "Immediate Need" is a shortfall in funding that, unless funded immediately, could cause a program to cease to function.		Amount	One-time	Ongoing	Approved
Account Number(s):						
2. Negotiation Services	<p>We are seeking additional funding to expand our negotiation services and enhance the training provided to our negotiation team members. The use of interest-based bargaining (IBB) and the involvement of an impartial, third-party facilitator have proven to be instrumental in our negotiation process.</p> <p>By adopting a collaborative approach that incorporates IBB principles, both parties are empowered to proactively identify and develop sustainable solutions during the bargaining process. The Bodine Group has been providing such services.</p> <p>This additional funding will enable us to continue fostering effective negotiations and ensuring that our negotiation team is well-prepared and equipped for successful outcomes</p> <p>Virtual IBB training costs \$2,700 daily, and negotiation facilitation services are \$1,500 daily. Materials and travel costs are in addition to the daily rates, if applicable.</p>		37,000.00	x		
Account Number(s):						
3.						
Account Number(s):						

**\*\* *Please provide documentation to support the amount requested, such as price quotes from vendor, copy of catalog, etc. Also, include any ancillary costs, such as maintenance, annual software upgrades, etc.***