

3 Districts + 1 Vision = 4CIS



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Today's Agenda

In the beginning (a coast perspective)....

What prompted 4CIS?

The history of a CCC ERP

Moving off of a legacy systems is HARD!

What's different now?

Benefits of a cohort/system model

Questions & discussion

In The Beginning (A Coast Perspective)....

The “Coastomization” Challenge

Resolving the Difficult Issues

- Silos of Interest
- Fiscal, Technical Sustainability
- Disaster Resiliency
- Risk Mitigation

We cannot be the only ones?!

Go figure this out!

What Prompted 4CIS?

Coast, FHDA, and Kern moving to Banner 9 in the cloud

The three districts have very common goals

- Minimize customization, i.e. stay as close to baseline as possible
- Contain costs
- Optimize in-house staff utilization
- Reduce risk

The 4CIS Cohort was formed to help realize this shared vision

- Memorialized in an MOU

Other districts and the CCCCCO have expressed significant interest

There may be an opportunity to pursue state funding to support such an initiative

A Brief History – Not A New Idea

The Santa Rosa System

- Consortially developed, led by Santa Rosa Junior College
- Supported many districts for decades, but was not modernized

Buzzeo

- A vaporware catastrophe
- Millions of higher ed \$ lost

The CCC Foundation

- In the early 2000s – an attempt to collectively purchase an ERP
- Focused on small, remote districts with few IT resources

The North 6

- A proposal to form a cohort of Banner schools to jointly support a common data center

Moving Off A Legacy Systems Is Hard!

Ever hear this at your district?

- *This is the way we have always done it!*
 - If we change we will lose enrollment and revenue
- *Ed Code/Title V requires us to do it this way!*
 - It's remarkable how many mythical regulations exist
- *Of course you can customize our system any way you want!*
 - Said every vendor in the market

We missed the opportunity to examine our business processes/practices

Changing the mindsets of our functional colleagues and senior leaders was a monumental challenge

- Often fear of change overtook thoughtful analysis

What's Different Now?

The cloud

Browser-based ERP systems

CENIC connectivity – 1Gb/10Gb

Greater configurability of commercial ERP products

Growing shortage of IT talent

Increasing cost of consulting

Changing functional players and senior leaders on campus

Student expectations, particularly mobile

Benefits Of A Cohort/System Model

Getting out of the business of 'keeping the lights on' with your Ellucian ERP

Additional support structure and escalation processes to ensure cohort success

Amazon Web Services cloud infrastructure

Disaster recovery simplification

Application and database services from Ellucian

Patching, updating and upgrading of your Banner environment

A standard, pre-negotiated SLA

Benefits Of A Cohort/System Model

Reduce cost

- Leverage the size of our system drive down hosting, database, and support costs

Mitigate risk

- More eyes on critical systems can find and resolve problems faster

Standardize and streamline processes

- Align processes with REAL regulations and best practices
- The operation of your ERP is NOT a strategic differentiator

Simplify and modernize the CCC IT ecosystem

Improved partner support

Provide districts with opportunities for optimization

- System utilization
- Technical and function staff utilization

System level benefits

What about the CCCCCO?

Focus on equitable access and success

Point solutions versus a seamless technology portfolio that GUIDES students along their educational PATHWAYS, from recruitment to completion, transfer and/or job placement

Can we prove that customizing our ERP around our local practices is resulting in higher student success?

Would a proof-of-concept in a seamless technology portfolio to support and personalize educational experience for our students be of value? Can this work be measured?

How will alignment of data across all of our systems and activities help us personalize the students experience and increase engagement?

Can we realize financial benefits from creating and adopting a common technology portfolio?

Discussion Topics

WE HAVE A FEW QUESTIONS THAT WE THOUGHT MIGHT COME UP SO
PLEASE SHARE YOUR THOUGHTS ON THESE AND ANYTHING ELSE

FAQ - Can my district join the 4CIS cohort?

Yes – you can join!

We have a process, structure, etc. that we believe will provide the benefit and any district will be able to reap the rewards

We have worked on and continue to update our "gold" image for Banner and you will be able to use this for your benefit

FAQ - What is the governance model?

The overall governance model is still being developed

- Roughly based on the work of 3CBG

The 4CIS cohort has instituted a goal of getting to baseline

- We will continue to work on this model

We will gladly look at any ideas for updating our configurations as our goal is best practices

FAQ - What does it cost?

It costs \$0 to join 4CIS

What are you paying Ellucian now?

- That cost may actually go down
- The criteria include FTE, product mix, instances, etc.
- Will be developed for your district with your account executive

FAQ - What are the benefits over and above the cost savings?

- Greater flexibility with in-house technical staff assignments
- Greater return on investment
- Better security
- Better reliability
- Simplified business processes
- Simplified state reporting
- Shareable resources
 - Documentation
 - Training
 - Expertise

FAQ - Is there funding from the state to support this?

Not yet

This is being considered

- Cost of contracting for a 72-district environment
- Cost of configuring a 72-district environment
- Cost to migrate districts to a new environment/product
 - Technical migration
 - Business process reengineering

Earliest opportunity for state funding is July 2019

Any momentum we develop now will support a funding request

FAQ - Doesn't something like this have to go to bid?

Unclear

Depends of the collective preference of the system

Existing contracts may suffice

FAQ - What about Colleague or PeopleSoft districts?

Our goal is to get to a state wide ERP system and this will take time and a lot of work

Colleague districts may have an easier path

This will likely be a significant change for PeopleSoft districts

FAQ - If the idea is to standardize the configuration, how do I handle my local modifications?

What kind of modifications do you currently maintain?

- Some mods are compatible with this model
- Custom tables, bolts ons, custom integrations
- Code modifications are NOT compatible with this model

Are your modifications really adding value?

Thanks!

Please let us know what you think....