

IMMEDIATE NEED REQUEST

2018 - 2019

Approved in Cabinet 9/25/18 Bill Smugg



Requested by: Technical Services		Date to VP: September 24, 2018	
Location	(Fill-in)	Reviewed By (Signature):	
Department or Unit:	Broadcast Services	<i>[Signature]</i>	
Division:	Technical Services	<i>[Signature]</i>	
Vice President:	Administrative Services	<i>[Signature]</i>	
		Date to Cabinet: September 25, 2018	
		Outcome:	

Budget Request(s) (List in Priority Order)	Justification for Request(s) <i>An "Immediate Need" is a shortfall in funding that, unless funded immediately, could cause a program to cease to function.</i>	Funds Requested **			Funding
		Amount	One-time	Ongoing	Approved
1. One time funds to purchase an EEG HD492 Captioning Encoder with HD49-iCAP Option	We are required to provide open captioning for all college produced live webcasts under the regulations established by AP-3450. Our current practice is to use an older caption encoder that was salvaged from our previous broadcast production truck. This device requires two analog telephone lines to connect between the encoder on campus, and the live captionist located somewhere off campus. One phone line transports the audio for the webcast to the captionist for transcription, and the other phone line returns the caption data via a 9600 baud modem. Recent changes made to the campus outside phone lines by our service providers have made reliable connections via modems extremely problematic, as witnessed by our current issues with fire alarm reporting. Additionally, the need to have 2 analog phone lines available wherever a webcast is being produced greatly limits the locations we can serve via webcast. Current encoder technology uses internet connectivity to facilitate the audio and data exchange via the iCAP protocol. By using iCAP to connect the encoder, we can reliably provide captioning service wherever there is a network connection. If we do not make this change, we will no longer be able to provide captioned webcasts and broadcasts as required by AP 3450, this will have an impact on any event that uses webcasts or overflow video to meet meeting space requirements.	\$9,570.00	X		
Account Number(s):					
2. One time funds to purchase two Brightsign XT1143 Networked Media Players with HDMI output.	The PC based digital signage players in Building 4 were part of the original digital signage system installed before the building opened. Since then, we have replaced the Scala digital signage system with a newer server based system from Tightrope Systems, and we have replaced most of the PC based players with network attached appliances from Brightsign. These devices are Linux based and require very few updates for reliable and secure operation, and they automatically restart on power failure. The PC based players in Building 4 are running Windows, and they require frequent updating to remain secure. Every time these machines are updated or the power is interrupted, a manual intervention is required within the data room of Building 4 in order to return the sign to service. The need for this manual restart is especially difficult during the first month of school because of the work load on our staff. In order to make these high profile displays work reliably, we need to replace the current PCs with Brightsign players. If we do not make this change, the current signs in Building 4 will continue to be unreliable.	\$1,303.00	X		
Account Number(s):					

** Please provide documentation to support the amount requested, such as price quotes from vendor, copy of catalog, etc. Also, include any ancillary costs, such as maintenance, annual software upgrades, etc.

TO: Mount San Antonio College


BURST
 COMMUNICATIONS

 1400 Quail St. #145
 Newport Beach, Ca. 92660
 949/851-8220
 FAX 949/851-8221

 Attn: William Eastham
 Ph.
 Fax:
QUOTATION 091818GG

WE ARE PLEASED TO SUBMIT THE FOLLOWING QUOTATION FOR YOUR CONSIDERATION

Date 9/19/2018

ITEM	QTY.	MANUFACTURER	MODEL	DESCRIPTION	UNIT	EXTENSION
1	1	EEG	HD492	HDTV Smart Encoder/Decoder VII	\$8,490.00	\$8,490.00
2	1	EEG	HD49-iCAP	ICAP Module (Please Specify Captioner / Agency)	NO CHARGE	\$0.00
3						\$0.00
4						\$0.00
5						\$0.00
6						\$0.00
7						\$0.00
8						\$0.00
9						\$0.00
10						\$0.00
11						\$0.00
12						\$0.00
13						\$0.00
14						\$0.00
15						\$0.00
16						\$0.00
17						\$0.00
18						\$0.00
19						\$0.00
20						\$0.00

Subtotal: \$8,490.00

Tax @ 8.75%: \$979.39

Freight Based On UPS Ground: \$50.00

Your Total: \$9,519.39

THIS QUOTE FIRM FOR 30 DAYS

PAYMENT TERMS: NET 20 DAYS

SUBJECT TO STATE AND LOCAL TAXES WHERE APPLICABLE

F.O.B. ORIGIN

DELIVERY: 30 DAYS ARO

VIA : BEST

This quotation is subject to acceptance by buyer and seller in accordance with the terms stated hereon (Front and Reverse) buyer grants to seller a security interest in equipment described herein until payment has been made in full.

RESPECTFULLY SUBMITTED BY _____

ACCEPTED BY BUYER _____

QUOTE SUMMARY & JUSTIFICATION

for

CONSTRUCTION SERVICES – Less than \$15,000

MATERIALS/SUPPLIES, MAINTENANCE REPAIRS & CONSULTING SERVICES – Less than \$65,100

Item: 2 Tightrope BrightSign PlayersQuote Date: September 21, 2018

Requisition No: _____

Required Delivery Date: _____

P.O. No: _____

Quote	CONTRACTOR/SUPPLIER	CONTACT NAME	PHONE/FAX	AMOUNT
#1	Diversified	Sue Ward Llewellyn	877-297-2075	\$ 1283.94
#2				\$
#3				\$
#4				\$
#5				\$

P.O. JUSTIFICATION

[X] all boxes that apply to this order.

- ☐ Competitive
- ☐ Lowest quote selected
- ☐ Lowest quote not selected
- ☐ Supplier did not quote compatible specification.
- ☐ Supplier cannot perform within required time.
- ☐ Competition attempted (see list for names), only one responded.
- ☒ Competition was not attempted.
- ☐ Historical records for similar services indicate pricing is fair and reasonable.
- ☐ Catalog pricing
- ☐ Interfaces with equipment already installed on campus
- ☐ Emergency order involving public health, welfare or safety
- ☒ Sole / single source: (Explain): Vendor holds the current contract with the college
- _____
- _____
- _____
- _____

- ☐ MAINTENANCE REPAIR ORDER less than \$65,100: Routine, recurring, and usual work for the preservation, protection and keeping of college facility in a safe and continually usable condition for which it was intended. This includes: carpentry, electrical, plumbing, glazing, touchup painting, and other craftwork as well as repairs, cleaning, and other operations on machinery and fixtures. (PCC 20656)

Bid/Quote Summary Building 4 BrightSign Players
Quote: Biller9-21sBrightsign
Bid/Quote Reviewer: Bill Eastham

Awarded to	Bid Section	Quoted Price
Diversified	Section 1: BrightSign	\$ 1,283.94
		\$ 1,283.94

Modified: 42144
Revision: 0

Building 4 BrightSign Players

Section 1: BrightSign

ASSET	Model	Reference	Description	Part Number	QTY	Unit	Extended
TAG	CBL-CARXT1143	Bill9-21sBrightsign	BrightSign XT1143 Networked Media Player with live video input, HDMI output, RS-232 serial port, POE+, and 16 GB Class 10 microSD Card. (Hardware only, requires Carousel player software) - Best option when live video input via HDMI or POE+ are required.		2	\$	577.14 \$ 1,154.28
Subtotal							\$ 1,154.28
Tax							\$ 109.66
Frieght							\$ 20.00
Total							\$ 1,283.94



10035 SW Arctic Drive Beaverton, OR 97005
One Diversified, dba Diversified

Quote

Prepared for: Valerie Biller

Mount San Antonio College
1100 N Grand Ave
Walnut, CA 91789-1399

Quotation #: Biller9-21sBrightsign
Date: September 21, 2018
Quote valid for 30 days

Prepared by: Carolyn Berlin 877-297-2078
Traci Cleary 877-297-2071
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f 503-626-8439
cberlin@diversifiedus.com
tcleary@diversifiedus.com
sward-llewellyn@diversifiedus.com

Manufacturer	Item Number	Quantity	Description	Unit Price	Ext. Price
Brightsign	CBL-CARXT1143	2	BrightSign XT1143 Networked Media Player with live video input, HDMI output, RS-232 serial port, POE+, and 16 GB Class 10 microSD (Hardware only, requires Carousel player software) - Best option when video input via HDMI or POE+ are required. Estimated ground shipping listed below	\$ 577.14	\$ 1,154.28
We appreciate the opportunity to earn your business. For credit card orders over \$50,000, please add a 2% administrative fee.					

The Diversified Difference

- Dedicated call center
- Toll free technical support
- 30-day satisfaction guarantee
- Education and government contracts
- Certified specialists for AV, IT, broadcast, security
- 25+ years serving customers
- 2nd largest integrator in the US
- 30 design & installation locations nationwide

Sub Total \$ 1,154.28
9.5000% Tax \$ 109.66
Estimated Freight \$ 20.00

*Tax and freight charges applied to final invoice.

Total \$ 1,283.94

Available Contracts:

Epson/CA M010173
Epson/NV 331503
CompView CMAS 3-07-70-0943F
Extron CMAS 3-16-70-2382B
NIPA 171725-01 (Please ask us)

DUNS | 14-414-5443
TAX ID | 42-1617340
CAGE | 3T0D9

REMIT TO:

One Diversified
Dept. 600
PO Box 509017
San Diego, CA 92150-9017

Authorized Signature

Date

If not completely satisfied, the product can be returned and the value applied toward the purchase of another product of equal or greater value.
Restocking fees may apply.