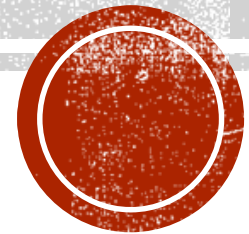


F-1 ISP UPDATE

Darren Grosch
Director, International Students Program
Email: dgrosch@mtsac
Ext. 5908

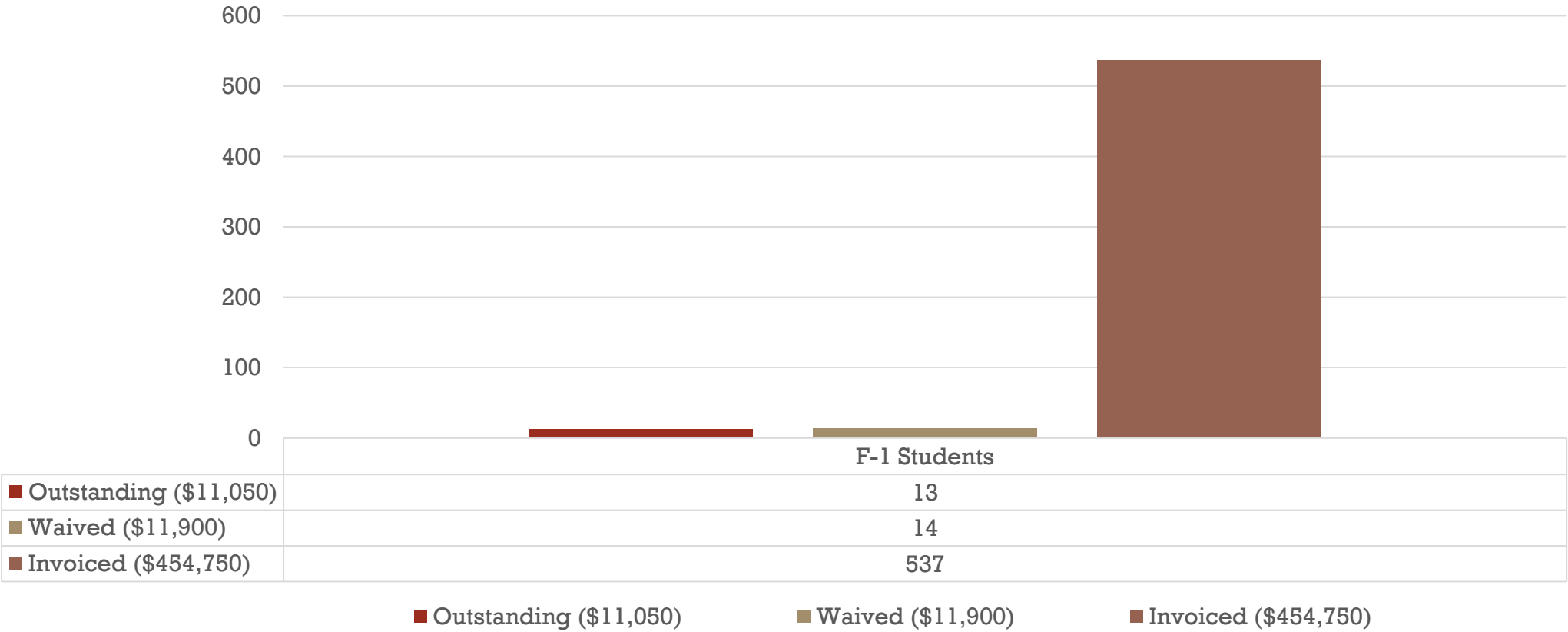


HEALTH INSURANCE FEE PROCESS

- Mt. SAC provides an initial list of F-1 students to the insurance broker for coverage.
- Insurance Fee of \$850 is assessed to the students account upon course registration, each Fall and Spring.
- No students are dropped for non-payment.
- Students that do not pay their insurance fee will be prevented from registering for the following term, and/or obtaining official transcripts.
- Students may waive out of the plan if they provide proof of a comparable plan, or are concurrently enrolled at Mt. SAC.
- Mt. SAC provides a final list to the insurance broker for final processing mid-semester.
- Mt. SAC is invoiced by the insurance broker. Then, Mt. SAC pays the fee upfront, and then collects from the students.



HEALTH INSURANCE FEE UPDATE



HOW IS OUR CURRENT INSURANCE UTILIZED BY OUR F-1 STUDENTS

- **Mt. SAC switched insurance carriers from Cigna to Aetna in Spring 2017 because an ACA compliant plan was requested by the college.**
- From Aug. 1, 2016 – Jan. 31, 2016 30 students utilized the Cigna plan.
- From Feb. 1, 2017 thru July 31, 2017 48 students utilized the Aetna health plan out of 427 students. (no enforcement of mandated enrollment)
- From Aug. 1, 2017 thru Dec. 1, 2017 approximately 90 students utilized the Aetna health plan. (enrollment mandated).



INSURANCE USAGE SNAPSHOT

- Total submitted medical charges to Aetna from Feb. 1 – July 31, 2017 was \$511,587. Network discount savings was \$314,718.
- High Dollar Claim. **Illness** (Meningitis). **Insurance paid by Aetna** (\$135,261). **Amount Paid by Student** (\$75 Deductible). Time Period (Spring 2017)
- Medical co-pays and deductibles paid by students from Feb. 1 – July, 31, 2107 was \$3,228 or an average of \$8.00 per student.
- Pharmacy claims to Aetna from Feb. 1 – July 31, 2017 was \$3,083.
- Pharmacy co-pay \$15 generic. Non-generic co-pay \$35



F-1 STUDENT HEALTH REVIEW COMMITTEE

- **Request for RFQ**

- Directive given by the V.P. of Student Services to request insurance quotes from various health care providers.

- **Insurance Providers Used by Colleges:**

- **Student Insurance** – El Camino College, Long Beach City College, Cerritos College, West Hills College, College of Marin, Fresno City College, Merced College
- **Ascension** – Citrus College, Golden West College, LACCD, Santa Monica City College, Orange Coast College, Moorepark College.
- **JCB Insurance Solutions** – CSU Long Beach
- **Academic Health Plans** – Houston Community College

Health Insurance Committee created.

- Darren Grosch – Director, International Student Programs
- Duetta Langelvin – Director, Risk Management & Safety
- Marti Whitford – Director, Health Services
- Teresa Paterson – Director, Purchasing



REQUEST FOR QUOTE (RFQ)

- RFQs were submitted to the following Insurance Brokers:
 - Academic Health Plans – submitted 1 plan for review
 - Ascension – submitted 2 plans for review
 - ISO – submitted 3 plans for review
 - JCB Insurance Solutions – submitted 1 plan for review
 - Student Insurance – submitted 2 plans for review



EVALUATED HEALTH CARRIERS

- Nine health care plans from five health care providers were evaluated based on a non ACA compliant plan with a \$250,000 maximum benefit Injury/Sickness:
 - Aetna
 - Cigna
 - Blue Cross/ Blue Shield
 - First Health
 - United Health Care



EVALUATION OF BENEFITS CRITERIA

- The following Evaluation of Benefits (EOBs) have been reviewed by committee.
 - Network Coverage
 - Health Care provider discounts (important for renewals)
 - Preventative Care Services
 - Evacuation
 - Repatriation
 - Ambulance Services
 - Women's Health/Maternity
 - Mental/Substance Abuse-Services
 - Prescription costs
 - Physical Therapy
 - ER Visits (Max Coverage & Deductibles)
 - Dr. Office Visits (Co-Pays)
 - Misc. (24/7 nurse hotline, extended coverage for early arrivals, minute clinic access, concierge services, legal assistance, mental health counseling, and scholarship opportunities)

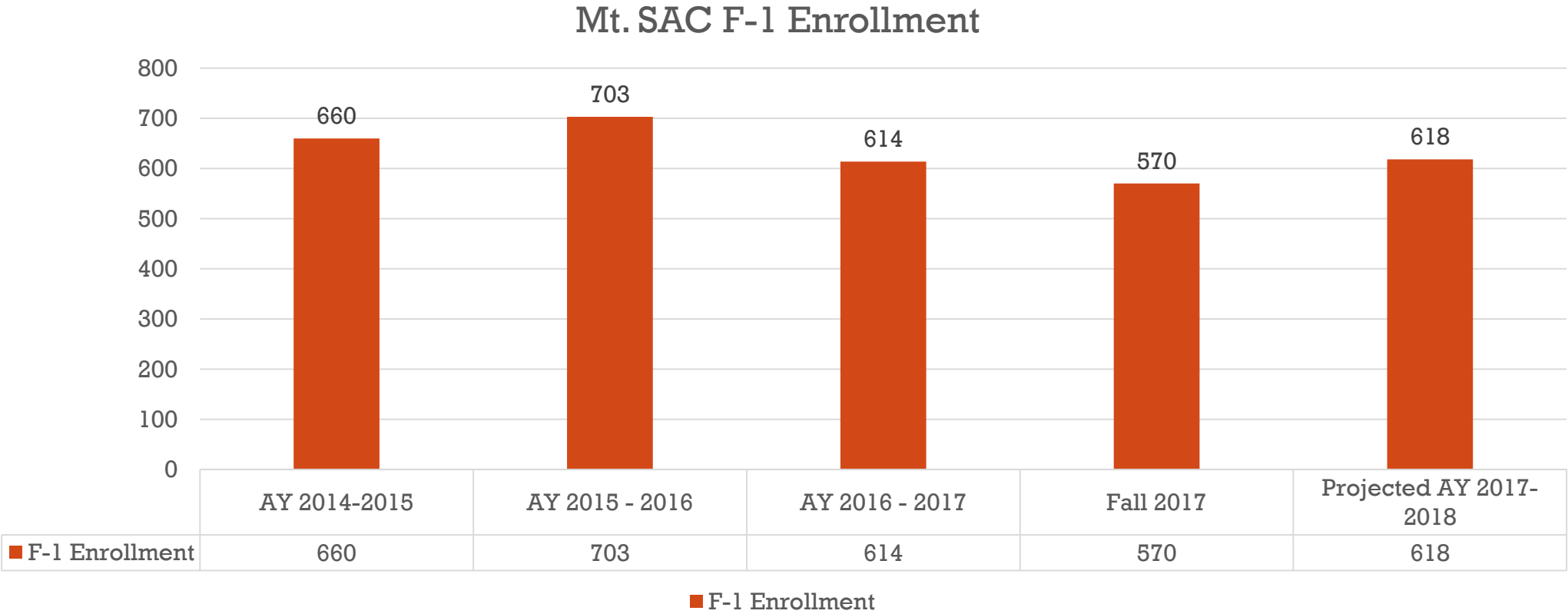


EVALUATION REVIEW

- Cost effective for students
 - Premium
 - Out of pocket expenses
 - Co-pay
 - Deductibles
- Reviewed the claim utilization history to match coverage needs for the student
- Insurance Network for Medical Discounts
- One Contact Person for Direct Student Assistance
- Maximum coverage
- Benefit Enhancements
- Quality of Service
- No Claim Forms
- In & Out of Network Coverage

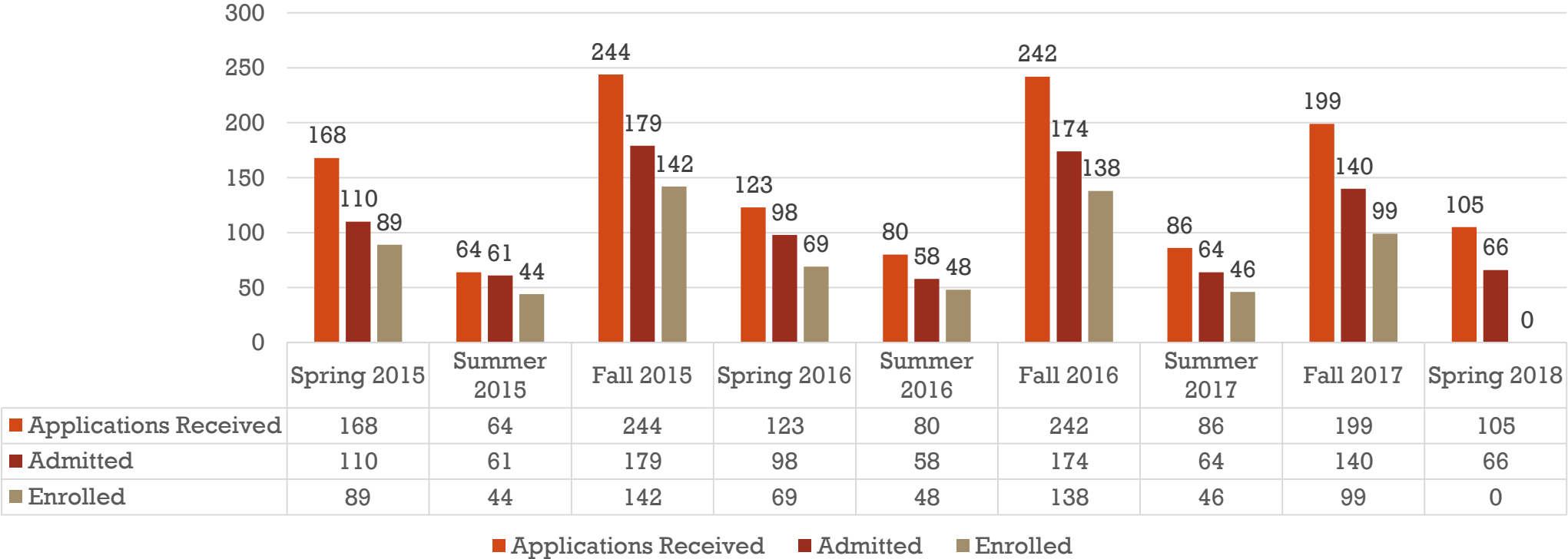


ENROLLMENT UPDATE



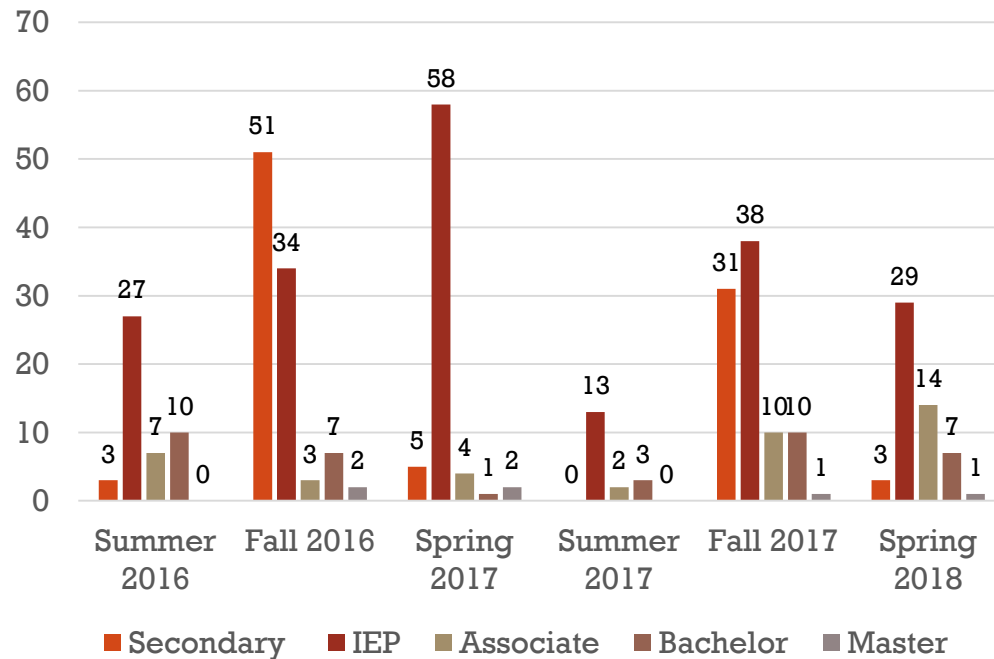
ENROLLMENT UPDATE

Applications Received, Admitted, & Enrolled



ENROLLMENT UPDATE

TRANSFER-IN F-1 STUDENTS



IEP REPORT – ICEF MONITOR

- *The latest survey of Intensive English Programs in the US finds that student numbers declined 19% in 2016.*
- Even as it assumed the top spot among leading sending markets, enrolment from China fell off by 16% in 2016.
- Our Spring 2018 transfer-in numbers from IEPs is down 20% when compared to Spring 2017.



APPLICATION PROCESSING

- Currently, we use CCCApply as the electronic application, and a paper supplemental application for international students.
- Admissions & Records will launch an online pilot version of the supplemental international student application for incoming summer applicants.
- Admissions & Records is currently in the process of hiring a third DSO to assist with application processing, I-20 generating, and student support services in the area of F-1 visa maintenance and SEVP reporting.
- Create a communication plan to engage with new incoming students throughout the admissions process.



PROGRAMMING

Fall Programming

- International Education Week (refer to ISP Newsletter)

Winter Programming

- January 19 – January 25: New Student Orientation
- February 2 & 9 – Student Worker Staff Retreat
- February 5: Lunar New Year Celebration
- February 23: Winter Institute (reconnecting students that participated in Summer Institute)

Program Collaborations

- Spring 18': Writing Center will provide the ISC with a satellite tutor 2 days a weeks.
- Spring 18': Library will continue to provide the ISC with a satellite tutor 4x a month.

